

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Financial Statements
Years Ended June 30, 2019 and 2018
with
Independent Auditors' Report

**Compassion & Choices
and Compassion & Choices Action Network**

Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

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Board of Directors
Compassion & Choices,
and Compassion & Choices Action Network
Denver, Colorado

Independent Auditors' Report

Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of Compassion & Choices and Compassion & Choices Action Network which comprise the combined statements of financial position as of June 30, 2019 and 2018 and the related combined statements of activities and changes in net assets, revenue and functional expenses and cash flows for the years then ended and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Compassion & Choices and Compassion & Choices Action Network as of June 30, 2019 and 2018 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Stratagem PC
Certified Public Accountants

Lakewood, Colorado

October 22, 2019

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statements of Financial Position
June 30, 2019 and 2018
(See Independent Auditors' Report)

Assets	<u>2019</u>	<u>2018</u>
Current assets:		
Cash and cash equivalents	\$ 938,539	\$ 1,440,865
Unconditional promises to give, net of allowance	361,000	1,592,500
Investments:		
Cash and money market funds	4,913,072	1,416,320
Marketable securities	10,704,327	11,693,055
Prepaid expenses and other	197,386	193,979
Beneficial interest in charitable remainder trusts	76,072	73,573
Other current assets	735	-
Total current assets	<u>17,191,131</u>	<u>16,410,292</u>
Property, equipment and improvements, at cost:		
Furniture, fixtures and equipment	356,540	377,683
Leasehold improvements	11,695	34,117
	<u>368,235</u>	<u>411,800</u>
Less accumulated depreciation and amortization	<u>350,073</u>	<u>360,396</u>
Total property, equipment and improvements, net	<u>18,162</u>	<u>51,404</u>
Other assets:		
Unconditional promises to give, net of current portion	70,000	422,500
Intangible assets	10,764	12,097
Deposits	20,039	31,797
Total other assets	<u>100,803</u>	<u>466,394</u>
Total assets	<u>\$ 17,310,096</u>	<u>\$ 16,928,090</u>

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statements of Financial Position
June 30, 2019 and 2018
(See Independent Auditors' Report)

Liabilities and Net Assets

	2019	2018
Current liabilities:		
Accounts payable	\$ 258,910	\$ 305,076
Accrued expenses	622,932	561,267
Total current liabilities	881,842	866,343
Long-term liabilities:		
Gift annuity payments due	388,244	415,944
Total liabilities	1,270,086	1,282,287
Net assets:		
Without donor restrictions:		
Operating	15,951,848	15,045,907
Net investment in property, equipment and improvements	18,162	51,404
Total net assets without donor restrictions	15,970,010	15,097,311
With donor restrictions	70,000	548,492
Total net assets	16,040,010	15,645,803
Total liabilities and net assets	\$ 17,310,096	\$ 16,928,090

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Activities and Changes in Net Assets
Year Ended June 30, 2019
(See Independent Auditors' Report)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and other support:			
Contributions	\$ 12,328,233	\$ 1,552,000	\$ 13,880,233
Membership fees	77,869	-	77,869
Foundation revenue	366,000	-	366,000
Investment income, net of expenses	274,180	-	274,180
Realized and unrealized gain on investments	338,248	-	338,248
Loss on sale of property and equipment	(26,742)	-	(26,742)
Other income	523,435	-	523,435
Net assets released from restrictions:			
Satisfaction of:			
Program restrictions	313,492	(313,492)	-
Time restrictions	1,717,000	(1,717,000)	-
	15,911,715	(478,492)	15,433,223
Total revenue and other support			
Expenses:			
Programs	12,197,670	-	12,197,670
General and administrative	1,636,406	-	1,636,406
Fundraising	1,204,940	-	1,204,940
	15,039,016	-	15,039,016
Total expenses			
Increase (decrease) in net assets	872,699	(478,492)	394,207
Net assets, beginning	15,097,311	548,492	15,645,803
Net assets, ending	\$ 15,970,010	\$ 70,000	\$ 16,040,010

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Activities and Changes in Net Assets
Year Ended June 30, 2018
(See Independent Auditors' Report)

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and other support:			
Contributions	\$ 10,579,231	\$ 1,547,000	\$ 12,126,231
Membership fees	110,784	-	110,784
Foundation revenue	292,000	-	292,000
Investment income, net of expenses	167,198	-	167,198
Realized and unrealized gain on investments	267,755	-	267,755
Loss on sale of property and equipment	(26,083)	-	(26,083)
Other income	637,148	-	637,148
Net assets released from restrictions:			
Satisfaction of:			
Program restrictions	475,707	(475,707)	-
Time restrictions	1,778,000	(1,778,000)	-
Total revenue and other support	14,281,740	(706,707)	13,575,033
Expenses:			
Programs	11,494,300	-	11,494,300
General and administrative	1,324,000	-	1,324,000
Fundraising	1,172,629	-	1,172,629
Total expenses	13,990,929	-	13,990,929
Increase (decrease) in net assets	290,811	(706,707)	(415,896)
Net assets, beginning	14,806,500	1,255,199	16,061,699
Net assets, ending	\$ 15,097,311	\$ 548,492	\$ 15,645,803

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses
Year Ended June 30, 2019
(See Independent Auditors' Report)

	<u>Direct Lobbying</u>	<u>Grassroots Lobbying</u>	<u>Legal & Litigation</u>	<u>Public Education</u>
Revenue and other support:				
Contributions	\$ -	\$ -	\$ 1,424,246	\$ 28,650
Membership fees	-	-	-	-
Foundation revenue	-	-	-	-
Investment income, net of expenses	-	-	-	566
Realized and unrealized gain on investments	-	-	-	-
Loss on sale of asset	-	-	(1,633)	(9,478)
Other income	-	-	-	1,620
	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,620</u>
Total revenue and other support	<u>-</u>	<u>-</u>	<u>1,422,613</u>	<u>21,358</u>
Expenses:				
Advertising	33,224	301	500	123,249
Bank and merchant fees	-	-	-	40,547
Conference/booth fees	1,515	329	2,070	-
Depreciation and amortization	-	-	501	2,909
Development costs	-	-	-	703,974
Donations	-	-	1,895	200
Facilities	-	-	29,809	46,663
Graphics	700	-	42	28,040
Insurance	-	-	7,558	31,312
Interest and taxes	-	-	17	133
Magazine	-	-	-	76,943
Meetings	-	-	1,235	13,866
Memberships - organizations	-	-	2,586	13,725
Operational expenses	3,181	4,514	13,496	83,760
Outside services	325,911	19,325	1,454,486	308,697
Payroll expense	95,782	99,625	412,172	1,850,720
Printing	2,196	985	-	109,205
Publications and subscriptions	-	-	51,653	31,780
Registration fees	-	-	-	26,957
Sponsorships	-	-	10,000	-
Staff costs - development dept.	-	-	-	625,448
Staff development	-	-	1,145	786
Technology/data management	-	-	29,700	357,388
Travel and entertainment	41,488	24,591	50,598	133,224
	<u>41,488</u>	<u>24,591</u>	<u>50,598</u>	<u>133,224</u>
Total expenses	<u>503,997</u>	<u>149,670</u>	<u>2,069,463</u>	<u>4,609,526</u>
Increase (decrease) in net assets	<u>\$ (503,997)</u>	<u>\$ (149,670)</u>	<u>\$ (646,850)</u>	<u>\$ (4,588,168)</u>

(continued)
(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2019
(See Independent Auditors' Report)

	<u>Advocacy</u>	<u>Integrated Programs</u>	<u>Total Programs</u>
Revenue and other support:			
Contributions	\$ 1,000	\$ 990	\$ 1,454,886
Membership fees	-	-	-
Foundation revenue	-	-	-
Investment income, net of expenses	-	-	566
Realized and unrealized gain on investments	-	-	-
Loss on sale of asset	(6,577)	(3,126)	(20,814)
Other income	34,413	-	36,033
	<u>28,836</u>	<u>(2,136)</u>	<u>1,470,671</u>
Total revenue and other support			
Expenses:			
Advertising	104,760	19,990	282,024
Bank and merchant fees	-	-	40,547
Conference/booth fees	36,640	101,131	141,685
Depreciation and amortization	2,018	959	6,387
Development costs	90	-	704,064
Donations	200	9,200	11,495
Facilities	26,991	20,923	124,386
Graphics	6,137	9,159	44,078
Insurance	21,728	34,034	94,632
Interest and taxes	1,765	563	2,478
Magazine	28	-	76,971
Meetings	8,763	7,348	31,212
Memberships - organizations	1,399	3,766	21,476
Operational expenses	102,933	27,731	235,615
Outside services	858,296	235,155	3,201,870
Payroll expense	1,981,768	773,980	5,214,047
Printing	11,927	2,232	126,545
Publications and subscriptions	2,706	2,109	88,248
Registration fees	4,113	550	31,620
Sponsorships	2,531	6,750	19,281
Staff costs - development dept.	-	-	625,448
Staff development	675	4,408	7,014
Technology/data management	121,928	55,853	564,869
Travel and entertainment	142,290	109,487	501,678
	<u>3,439,686</u>	<u>1,425,328</u>	<u>12,197,670</u>
Total expenses			
Increase (decrease) in net assets	<u>\$ (3,410,850)</u>	<u>\$ (1,427,464)</u>	<u>\$ (10,726,999)</u>

(continued)
(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2019
(See Independent Auditors' Report)

	<u>Total Programs</u>	<u>General and administrative</u>	<u>Fundraising</u>	<u>Total</u>
Revenue and other support:				
Contributions	\$ 1,454,886	\$ 6,600	\$ 12,418,747	\$ 13,880,233
Membership fees	-	-	77,869	77,869
Foundation revenue	-	-	366,000	366,000
Investment income, net of expenses	566	273,614	-	274,180
Realized and unrealized gain on investments	-	338,248	-	338,248
Loss on sale of asset	(20,814)	(5,928)	-	(26,742)
Other income	36,033	15,981	471,421	523,435
	<u>1,470,671</u>	<u>628,515</u>	<u>13,334,037</u>	<u>15,433,223</u>
Total revenue and other support				
Expenses:				
Advertising	282,024	1,867	-	283,891
Bank and merchant fees	40,547	-	-	40,547
Conference/booth fees	141,685	3,698	-	145,383
Depreciation and amortization	6,387	1,227	-	7,614
Development costs	704,064	38	501,589	1,205,691
Donations	11,495	40	-	11,535
Facilities	124,386	15,942	19,957	160,285
Graphics	44,078	150	-	44,228
Insurance	94,632	12,557	-	107,189
Interest and taxes	2,478	347	-	2,825
Magazine	76,971	-	-	76,971
Meetings	31,212	39,598	-	70,810
Memberships - organizations	21,476	341	-	21,817
Operational expenses	235,615	26,841	-	262,456
Outside services	3,201,870	126,689	-	3,328,559
Payroll expense	5,214,047	1,270,064	-	6,484,111
Printing	126,545	3,018	-	129,563
Publications and subscriptions	88,248	5,831	-	94,079
Registration fees	31,620	142	-	31,762
Sponsorships	19,281	-	-	19,281
Staff costs - development dept.	625,448	-	625,448	1,250,896
Staff development	7,014	3,937	-	10,951
Technology/data management	564,869	68,833	-	633,702
Travel and entertainment	501,678	55,246	57,946	614,870
	<u>12,197,670</u>	<u>1,636,406</u>	<u>1,204,940</u>	<u>15,039,016</u>
Total expenses				
Increase (decrease) in net assets	<u>\$ (10,726,999)</u>	<u>\$ (1,007,891)</u>	<u>\$ 12,129,097</u>	<u>\$ 394,207</u>

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses
Year Ended June 30, 2018
(See Independent Auditors' Report)

	Direct Lobbying	Grassroots Lobbying	Legal & Litigation	Field	Public Education
Revenue and other support:					
Contributions	\$ -	\$ -	\$ 1,541,078	\$ -	\$ -
Membership fees	-	-	-	-	-
Foundation revenue	-	-	-	-	-
Investment income, net of expenses	-	-	-	-	-
Realized and unrealized gain on investments	-	-	-	-	-
Loss on sale of asset	-	-	(1,058)	(31)	(9,874)
Other income	-	-	-	-	-
Total revenue and other support	-	-	1,540,019	(31)	(9,874)
Expenses:					
Advertising	-	-	270	-	97,100
Bank and merchant fees	-	-	-	-	37,383
Conference/booth fees	-	-	900	-	2,921
Depreciation and amortization	-	-	635	19	5,928
Development costs	-	-	-	-	571,406
Donations	-	-	-	-	-
Facilities	-	-	21,224	-	106,214
Graphics	-	-	500	-	36,703
Insurance	-	-	5,844	115	36,200
Interest and taxes	-	-	47	1	294
Magazine	-	-	-	-	75,321
Meetings	-	-	-	-	2,161
Memberships - organizations	-	-	1,606	-	2,508
Operational expenses	-	129	6,491	184	82,865
Outside services	235,259	5,234	1,559,263	443	430,952
Payroll expense	36,570	72,651	338,822	-	1,665,806
Printing	-	-	89	3	62,063
Publications and subscriptions	-	-	36,584	10	82,907
Registration fees	-	-	-	-	26,208
Sponsorships	-	-	15,500	-	-
Staff costs - development dept.	-	-	-	-	567,424
Staff development	-	-	4,015	-	2,799
Technology/data management	-	-	10,314	234	234,616
Temporary staff	-	-	69	2	745
Travel and entertainment	-	1,138	47,653	1,467	127,596
Total expenses	271,829	79,151	2,049,827	2,476	4,258,121
Increase (decrease) in net assets	\$ (271,829)	\$ (79,151)	\$ (509,807)	\$ (2,508)	\$ (4,267,995)

(continued)
(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2018
(See Independent Auditors' Report)

	Advocacy & Integrated Programs	Policy, Research, & Implementation	EOLRC	Total Programs
Revenue and other support:				
Contributions	\$ -	\$ -	\$ 103,075	\$ 1,644,153
Membership fees	-	-	-	-
Foundation revenue	-	-	-	-
Investment income, net of expenses	-	-	-	-
Realized and unrealized gain on investments	-	-	-	-
Loss on sale of asset	(6,799)	(3,622)	(895)	(22,279)
Other income	-	-	-	-
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total revenue and other support	(6,799)	(3,622)	102,180	1,621,874
Expenses:				
Advertising	37,310	4,426	-	139,106
Bank and merchant fees	1	-	-	37,384
Conference/booth fees	92,416	10,037	-	106,275
Depreciation and amortization	4,082	2,174	537	13,375
Development costs	-	-	-	571,406
Donations	1,600	-	-	1,600
Facilities	56,649	10,952	10,222	205,261
Graphics	119	2,063	-	39,384
Insurance	24,927	13,278	29,128	109,492
Interest and taxes	4,551	487	15	5,396
Magazine	-	-	-	75,321
Meetings	18,978	667	-	21,806
Memberships - organizations	6,345	1,319	12	11,790
Operational expenses	76,732	28,802	5,246	200,448
Outside services	849,486	248,153	104,157	3,432,947
Payroll expense	1,706,216	964,486	2,275	4,786,825
Printing	8,990	9,573	75	80,793
Publications and subscriptions	12,691	16,724	289	149,206
Registration fees	680	3,604	-	30,492
Sponsorships	15,160	500	-	31,160
Staff costs - development dept.	587	-	-	568,011
Staff development	4,598	736	-	12,148
Technology/data management	60,774	32,359	7,984	346,280
Temporary staff	443	236	58	1,554
Travel and entertainment	275,592	59,714	3,680	516,840
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total expenses	3,258,925	1,410,291	163,679	11,494,300
Increase (decrease) in net assets	<u>\$ (3,265,724)</u>	<u>\$ (1,413,913)</u>	<u>\$ (61,499)</u>	<u>\$ (9,872,426)</u>

(continued)
(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2018
(See Independent Auditors' Report)

	Total Programs	General and administrative	Fundraising	Total
Revenue and other support:				
Contributions	\$ 1,644,153	\$ -	\$ 10,482,079	\$ 12,126,231
Membership fees	-	-	110,784	110,784
Foundation revenue	-	-	292,000	292,000
Investment income, net of expenses	-	167,198	-	167,198
Realized and unrealized gain on investments	-	267,755	-	267,755
Loss on sale of asset	(22,279)	(3,804)	-	(26,083)
Other income	-	29,170	607,978	637,148
	<u>1,621,874</u>	<u>460,318</u>	<u>11,492,841</u>	<u>13,575,033</u>
Total revenue and other support				
Expenses:				
Advertising	139,106	-	-	139,106
Bank and merchant fees	37,384	50	-	37,434
Conference/booth fees	106,275	-	-	106,275
Depreciation and amortization	13,375	2,345	-	15,721
Development costs	571,406	-	553,884	1,125,291
Donations	1,600	-	-	1,600
Facilities	205,261	83,446	20,306	309,013
Graphics	39,384	1,440	-	40,824
Insurance	109,492	13,950	-	123,442
Interest and taxes	5,396	443	-	5,839
Magazine	75,321	-	-	75,321
Meetings	21,806	22,679	-	44,485
Memberships - organizations	11,790	51	-	11,841
Operational expenses	200,448	26,691	-	227,139
Outside services	3,432,947	72,039	-	3,504,986
Payroll expense	4,786,825	1,056,612	-	5,843,437
Printing	80,793	320	-	81,113
Publications and subscriptions	149,206	2,895	-	152,101
Registration fees	30,492	88	-	30,579
Sponsorships	31,160	-	-	31,160
Staff costs - development dept.	568,011	-	568,011	1,136,021
Staff development	12,148	4,184	-	16,332
Technology/data management	346,280	34,523	-	380,804
Temporary staff	1,554	249	-	1,802
Travel and entertainment	516,840	1,996	30,428	549,264
	<u>11,494,300</u>	<u>1,324,000</u>	<u>1,172,629</u>	<u>13,990,929</u>
Total expenses				
Increase (decrease) in net assets	<u>\$ (9,872,426)</u>	<u>\$ (863,682)</u>	<u>\$ 10,320,212</u>	<u>\$ (415,896)</u>

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statements of Cash Flows
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

	2019	2018
Cash flows from operating activities:		
Cash received from contributions and donations	\$ 16,428,302	\$ 14,943,372
Cash paid to employees and vendors	(15,019,309)	(13,788,769)
Interest received	274,180	167,198
Net cash provided by operating activities	1,683,173	1,321,801
Cash flows from investing activities:		
Proceeds from sale of investments	4,469,411	4,507,276
Proceeds from sale of property, equipment and improvements	219	26,133
Purchases of investments	(6,639,187)	(5,198,427)
Receipt (payment) of deposit	11,758	(922)
Net cash used by investing activities	(2,157,799)	(665,940)
Cash flows from financing activities:		
Gift annuities:		
Proceeds	33,006	10,663
Repayments	(60,706)	(73,381)
Net cash used by financing activities	(27,700)	(62,718)
Net increase (decrease) in cash and cash equivalents	(502,326)	593,143
Cash and cash equivalents, beginning	1,440,865	847,722
Cash and cash equivalents, ending	\$ 938,539	\$ 1,440,865

(continued)
(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Combined Statements of Cash Flows (continued)
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

	2019	2018
Cash flows from operating activities:		
Change in net assets	\$ 394,207	\$ (415,896)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation and amortization	7,614	15,721
Decrease in allowance for doubtful accounts	(7,500)	(7,500)
Unrealized gain on investments	(338,248)	(267,755)
Loss on sale of property and equipment	26,742	26,083
(Increase) decrease in:		
Unconditional promises to give	1,591,500	1,692,500
Prepaid expenses	(3,407)	(9,071)
Beneficial interest in charitable remainder trusts	(2,499)	83,812
Other current assets	(735)	215
Increase (decrease) in:		
Accounts payable	(46,166)	107,632
Accrued expenses	61,665	96,060
	\$ 1,683,173	\$ 1,321,801

(See Notes to Combined Financial Statements)

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies

Nature of operations

Compassion & Choices, which has been granted not-for-profit status under Internal Revenue Code Section 501(c)(3), works to advance patients' rights through laws that allow mentally competent, terminally ill adults the legal choice of physician aid-in-dying. Compassion & Choices seeks to achieve this goal by advocating patient's rights, educating the public about the issues surrounding physician aid-in-dying, and empowering patients so they can make informed choices.

Compassion & Choices Action Network is a not-for-profit organization with a 501(c)(4) status under the Internal Revenue Code Section, whose mission is to advance education on end-of-life choices through promoting memberships and periodicals. Compassion & Choices Action Network's mission is also to engage in programs to advance legislation which will permit terminally ill individuals of sound mind to receive physician aid-in-dying. Compassion & Choices Action Network has independently governed chapters which are located throughout the United States.

The two Organizations are considered to be under common control as defined by accounting principles generally accepted in the United States of America ("U.S. GAAP") based on financial control and/or joint operating agreements. As such, the financial operations of the two Organizations are presented as combined financial statements for the years ended June 30, 2019 and 2018.

Funding is received through donations from individuals, businesses and organizations as well as membership dues.

Basis of presentation

The combined financial statements are prepared using the accrual method of accounting under U.S. GAAP whereby income is reported as earned and expenses reported as incurred.

The combined financial statements have been prepared in accordance with U.S. GAAP, which require the Organizations to report information regarding its financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organizations in accordance with the limitations of the charter and bylaws. These net assets may be used at the discretion of the Organizations' management and the Board of Directors. Decreases in net assets without donor restrictions generally result from expenses incurred for program and supporting services conducted by the Organizations.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Basis of presentation (continued)

- Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organizations or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. The Organizations have no funds held in perpetuity as of June 30, 2019 and 2018.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the combined statements of activities.

Use of estimates in the preparation of combined financial statements

The preparation of combined financial statements in the conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

The Organizations consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the combined statements of cash flows exclude permanently restricted cash and cash equivalents. The Organizations maintain cash in bank deposit accounts at various financial institutions in which the deposits are guaranteed by the Federal Deposit Insurance Corporation ("FDIC").

The operating accounts of the Organizations are held at institutions that are provided insurance up to \$250,000 per FDIC-insured depository institution. Under Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") Topic 825, *Financial Instruments*, identifies such accounts as a concentration of credit risk requiring disclosure regardless of the degree of risk. Risk related to deposits held outside of institutions participating in the above program is managed by maintaining deposits with high quality financial institutions and monitoring cash such that balances are rarely, if ever, in excess of any applicable FDIC insurance limits that may be in place. In addition, management does not believe that the Organizations are exposed to any significant risk related to cash and cash equivalents.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the combined statements of financial position. Realized and unrealized gains and losses are included in the combined statements of activities. Donated investments are reflected as contributions at their market values at date of receipt.

Property, equipment and improvements

Property, equipment and improvements are recorded at acquisition cost with donated property and equipment recorded at estimated fair market value. When items are disposed, the cost and related depreciation and amortization are removed from the accounts, with gains or losses on disposal recorded. Depreciation and amortization is computed by the straight-line method, over the estimated useful lives of the assets ranging from three to thirty-nine years. Maintenance and repairs are included as expenses when incurred.

Total depreciation and amortization expense was approximately \$7,600 and \$15,700 for the years ended June 30, 2019 and 2018, respectively.

Intangible assets

The Organizations account for intangible assets using Subtopic 350-30 of the FASB ASC *Intangibles – Goodwill and Other*. Effective January 1, 2014, the Organizations have adopted the guidance of FASB ASU 2014-02 “Intangibles – Goodwill and Other”. Prior to the adoption of this guidance, intangible assets with infinite lives were not amortized, but rather tested for impairment annually or more frequently if circumstances indicate that impairment may exist. Intangible assets with finite useful lives were amortized either on a straight-line basis over the asset’s estimated useful life or on a basis that reflects the pattern in which the economic benefits of the intangible assets are realized. Upon adoption of the above guidance from FASB ASU 2014-02, intangible assets identified as goodwill are amortized on a straight-line basis over ten years or less based on the appropriate useful life. Goodwill is tested for impairment if circumstances change that indicate the fair value of the acquired entity may be below its carrying value. Intangible assets specifically identified with finite useful lives are accounted for as before.

As of June 30, 2019 and 2018, intangible assets are comprised of domain names purchased during 2014 and prior years at a total cost of \$20,000. They are being amortized on a straight-line basis over fifteen years and reflect accumulated amortization of \$9,236 and \$7,903 as of June 30, 2019 and 2018, respectively.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Intangible assets (continued)

Future annual amortization amounts to be recognized for the intangible assets based on the applicable useful lives are as follows for years ended after June 30, 2019:

Year Ended June 30,	Amount
2020	\$ 1,250
2021	1,097
2022	1,000
2023	1,000
2024	1,000
Thereafter	<u>5,417</u>
	<u>\$ 10,764</u>

Donations

The Organizations report gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support.

Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organizations report expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions.

All donations are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities as net assets released from restrictions.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Contributions

Under Financial Accounts Standards Board Accounting Standards Codification ("FASB ASC") Topic 958, contributions received are recorded as net assets with donor restrictions or without donor restrictions depending on the existence or nature of any donor restrictions.

Promises to give

Unconditional promises to give are recognized as revenues in the period received and as assets, decreases of liabilities or expenses depending on the form of the benefits received. Promises to give are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

The Organizations use the allowance method to record uncollectible accounts. The allowance is based on past experience and on specific analysis of the collectability of individual account balances.

Advertising costs

Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. The costs of direct-response advertising are capitalized and amortized over the period which future benefits are expected to be received. There was no direct-response advertising incurred during the years ended June 30, 2019 and 2018.

Income taxes

No provision for taxes on earnings has been made in the combined financial statements as Compassion & Choices has qualified as a not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code. Compassion & Choices Action Network qualifies as a not-for-profit organization under Section 501(c)(4) of the Internal Revenue Code. Both entities are only subject to taxes on unrelated business income; however, neither entity had any unrelated business income during the years ended June 30, 2019 and 2018.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Functional allocation of expenses

The costs of providing various programs and activities have been summarized on a functional basis in the combined statements of activities. Accordingly, certain costs have been allocated among program and supporting services benefitted. The combined statements of functional expenses provide a detail of the natural classifications of those functional expenses and are determined by management on an equitable and rational basis.

Fair value measurements

During 2009, the Organizations adopted FASB ASC Topic 820, *Fair Value Measurements*. Topic 820 establishes a single authoritative definition of fair value and sets a hierarchy for measuring fair value. The hierarchy for measuring fair value prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices for securities traded in active markets (level 1) and the lowest priority to unobservable inputs (level 3). The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The hierarchy for measuring fair value under FASB ASC Topic 820 is as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organizations have the ability to access.

Level 2 – Inputs to the valuation methodology include a) quoted prices for similar assets or liabilities in active markets; b) quoted prices for identical or similar assets or liabilities in inactive markets; c) inputs other than quoted prices that are observable for the asset or liability; and d) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

Fair value measurements (continued)

As required by FASB ASC Topic 820, the Organizations' managed investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement on a recurring basis as of June 30, 2019:

Description	Level 1	Level 2	Level 3	Totals
Cash and money market funds	\$ 4,913,072	\$ -	\$ -	\$ 4,913,072
Marketable securities				
Fixed income investments	5,919,197	-	-	5,919,197
Equities:				
Mutual funds	3,667,240	-	-	3,667,240
Alternative investments	1,117,890	-	-	1,117,890
Total marketable securities	10,704,327	-	-	10,704,327
	<u>\$ 15,617,399</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 15,617,399</u>

As required by FASB ASC Topic 820, the Organizations' managed investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement on a recurring basis as of June 30, 2018:

Description	Level 1	Level 2	Level 3	Totals
Cash and money market funds	\$ 1,416,320	\$ -	\$ -	\$ 1,416,320
Investments:				
Fixed income investments	4,899,549	-	-	4,899,549
Equities:				
Mutual funds	5,894,030	-	-	5,894,030
Alternative investments	899,476	-	-	899,476
Total marketable securities	11,693,055	-	-	11,693,055
	<u>\$ 13,109,375</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,109,375</u>

Valuation techniques used to measure assets at fair value include closing prices reported on the active markets in which securities held by the Organizations are traded. There were no changes to the valuation techniques utilized during the year.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

1. Nature of Operations and Summary of Significant Accounting Policies (continued)

New accounting pronouncement

In 2016, Financial Accounting Standards Board issued Accounting Standards Updated ("FASB ASU") No. 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organizations adopted FASB ASU 2016-14 as of June 30, 2019, and has applied its provisions retrospectively to all periods presented.

2. Availability and Liquidity

The following represents the Organizations' combined financial assets at June 30, 2019 and 2018:

	2019	2018
Financial assets at year end:		
Cash and cash equivalents	\$ 938,539	\$ 1,440,865
Unconditional promises to give, net of allowance	361,000	1,592,500
Investments:		
Cash and money market funds	4,913,072	1,416,320
Marketable securities	10,704,327	11,693,055
Beneficial interest in charitable remainder trusts	76,072	73,573
Other current assets	735	-
Total financial assets	16,993,745	16,216,313
Less amounts not available to be used within one year:		
Net assets with donor restrictions	70,000	548,492
Financial assets available to meet general expenditures over the next twelve months	\$ 16,923,745	\$ 15,667,821

The Organizations' goal is generally to maintain combined financial assets to meet six months of operating expenses (or approximately \$6,000,000). As part of its liquidity plan, excess cash is invested in short-term investments, including cash and money market accounts.

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

3. In-Kind Contributions

Certain professional fees for legal, consulting and valuation services to program activities were provided without charge to the Organizations and are treated as, and included in "Contributions". The services were valued by their providers as of the dates of which the services were performed. A corresponding amount is included in the appropriate category of "Program service expenses". On these bases, approximately \$1,427,000 and \$1,644,100 is included in each of the accounts mentioned during the years ended June 30, 2019 and 2018, respectively.

4. Promises to Give

Unconditional promises to give

Unconditional promises to give for years ending after June 30, 2019 and 2018 are reflected as either current or non-current assets based on the terms of the commitment by the individual donors. The allowance for uncollectible amounts is determined by management based on the evaluation of collectability of the promises outstanding.

The following is a summary of unconditional promises to give at June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Amounts due in:		
Less than one year	\$ 361,000	\$ 1,600,000
One to five years	<u>70,000</u>	<u>422,500</u>
	431,000	2,022,500
Less allowance for uncollectible amounts	<u>-</u>	<u>7,500</u>
Net promises to give	<u>\$ 431,000</u>	<u>\$ 2,015,000</u>

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

5. Retirement Plan

The Organizations sponsor a 401(k) profit sharing plan (the "Plan") covering substantially all employees who meet specified service requirements as defined in the plan document. The Plan allows for employee contributions up to the maximum allowable by the Internal Revenue Code. Contributions by employees are matched 100% by the Organization up to 5% of gross eligible salary and totaled approximately \$193,200 and \$170,200 for the years ended June 30, 2019 and 2018, respectively.

6. Commitments

The Organizations lease office space under operating leases expiring at various dates between December 2023 and October 2025. Monthly payments range from \$7,500 up to \$13,900 in the final year of certain leases.

The following is a summary of the minimum annual commitments under the terms of the leases for years ending after June 30, 2019:

Year Ended June 30	Portland Office	Washington D.C. Office	Total
2020	\$ 92,278	\$ 146,936	\$ 239,214
2021	95,046	150,609	245,655
2022	97,897	154,374	252,271
2023	100,834	158,234	259,068
2024	51,676	162,190	213,866
Thereafter	-	55,415	55,415
	<u>\$ 437,731</u>	<u>\$ 827,758</u>	<u>\$ 1,265,489</u>

Rent expense for the years ended June 30, 2019 and 2018 was approximately \$160,000 and \$309,000, respectively.

**Compassion & Choices
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Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

7. Income Taxes

FASB ASC Topic 740, *Income Taxes*, clarifies the accounting for uncertainty in income tax positions and defines the threshold for recognizing the tax benefits of tax return filing positions in the financial statements as “more likely than not” to be sustained upon examination, based on the technical merits of the positions. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized. Tax positions which previously would have failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which the threshold is met. Conversely, previously recognized tax positions which no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which the threshold is no longer met.

As the Organizations are qualified as a nonprofit under the Internal Revenue Code, any income tax position would be primarily related to unrelated business activities outside the core mission of the Organizations. Based on prior examinations of contractual arrangements of the Organization and correspondence received from the Internal Revenue Service, management believes there to be no potential income tax positions that would result in related tax liability for the Organization. Management will continue to evaluate any future contractual arrangements with respect to potential income tax positions under this guidance.

**Compassion & Choices
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Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

8. Split Interest Agreements

The Organizations administer the following gift annuities. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity's term (usually the designated beneficiary's lifetime). At the end of the annuity's term the remaining assets are available for the Organizations' use. The portion of the annuity attributable to the present value of the future benefits to be received by the Organizations is recorded in the Combined Statement of Activities as an unrestricted contribution in the period the annuity is established. Such contributions totaled \$40,895 and \$16,393 for the years ended June 30, 2019 and 2018, respectively. Assets held in the annuity reserve fund totaled \$669,959 at June 30, 2019, and are reported at fair market value and included in Investments in the Organizations' Combined Statement of Financial Position.

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Nominal/Discount Rate	Required Quarterly Payment	Annuity Rate	Balance as of Gift Annuity Payments Due June 30, 2019	Annuity Reserve Fund June 30, 2019
Annuity 5	June 30, 2001	Cash	\$ 10,000	\$ 3,749	\$ 6,251	18.3 years	9.42%	\$ 180	7.20%	\$ -	\$ 3,706
Annuity 14	June 30, 2001	Cash	\$ 10,000	\$ 4,163	\$ 5,837	11.1 years	9.32%	\$ 212	8.50%	\$ -	\$ 2,893
Annuity 20	June 30, 2002	Cash	\$ 10,000	\$ 4,105	\$ 5,895	13.1 years	8.80%	\$ 193	7.70%	\$ -	\$ 3,035
Annuity 24	June 30, 2003	Cash	\$ 50,000	\$ 13,091	\$ 36,909	18.9 years	5.51%	\$ 788	6.30%	\$ 7,987	\$ 21,603
Annuity 26	June 30, 2003	Stock	\$ 25,544	\$ 4,941	\$ 20,603	21.4 years	4.93%	\$ 390	6.10%	\$ 7,466	\$ 9,816
Annuity 27	June 30, 2004	Cash	\$ 10,000	\$ 4,642	\$ 5,358	7.8 years	7.91%	\$ 228	9.10%	\$ -	\$ 2,635
Annuity 32	June 30, 2004	Cash	\$ 45,671	\$ 9,250	\$ 36,422	27.6 years	5.47%	\$ 639	5.60%	\$ 23,054	\$ 26,625
Annuity 38	June 30, 2005	Cash	\$ 10,000	\$ 4,606	\$ 5,394	15.9 years	6.73%	\$ 250	10.00%	\$ 7,363	\$ 8,876
Annuity 39	June 30, 2005	Cash	\$ 20,000	\$ 9,717	\$ 10,283	9.9 years	8.62%	\$ 390	7.80%	\$ -	\$ 6,150
Annuity 42	June 30, 2006	Cash	\$ 5,000	\$ 2,097	\$ 2,903	14.9 years	1.94%	\$ 81	6.50%	\$ -	\$ 1,488
Annuity 45	June 30, 2007	Cash	\$ 8,000	\$ 4,667	\$ 3,333	4.9 years	12.23%	\$ 226	11.30%	\$ -	\$ 1,987
Annuity 46	June 30, 2008	Cash	\$ 20,000	\$ 10,366	\$ 9,634	8.8 years	9.85%	\$ 414	8.30%	\$ -	\$ 6,491
Annuity 47	June 30, 2008	Cash	\$ 7,717	\$ 3,308	\$ 4,409	17.5 years	8.44%	\$ 122	6.30%	\$ 2,121	\$ 3,781
Annuity 49	June 30, 2008	Cash	\$ 5,000	\$ 2,293	\$ 2,707	9.4 years	7.02%	\$ 100	8.00%	\$ -	\$ 1,787
Annuity 50	June 30, 2009	Cash	\$ 10,000	\$ 5,613	\$ 4,387	6.1 years	7.86%	\$ 238	9.50%	\$ -	\$ 2,951
Annuity 52	June 30, 2010	Cash	\$ 5,000	\$ 2,623	\$ 2,377	7.8 yrs	6.81%	\$ 100	8.00%	\$ -	\$ 1,539
Annuity 53	June 30, 2010	Cash	\$ 40,000	\$ 11,412	\$ 28,588	22.4 yrs	4.53%	\$ 510	5.10%	\$ 19,673	\$ 19,209
Annuity 54	June 30, 2010	Cash	\$ 100,000	\$ 51,354	\$ 48,646	8.8 yrs	5.97%	\$ 1,825	7.30%	\$ -	\$ 32,027
Annuity 55	June 30, 2010	Cash	\$ 25,000	\$ 12,839	\$ 12,161	8.8 yrs	6.43%	\$ 456	7.30%	\$ -	\$ 8,007
Annuity 56	June 30, 2011	Cash	\$ 30,000	\$ 8,154	\$ 21,846	22.4 yrs	4.78%	\$ 398	5.30%	\$ 15,750	\$ 15,817
Annuity 57	June 30, 2011	Cash	\$ 10,000	\$ 4,195	\$ 5,805	13.8 yrs	5.62%	\$ 153	6.10%	\$ 2,528	\$ 4,396
Annuity 59	June 30, 2012	Cash	\$ 30,000	\$ 8,316	\$ 21,684	21.5 yrs	4.13%	\$ 383	5.10%	\$ 15,773	\$ 15,509
Annuity 62	June 30, 2012	Cash	\$ 10,000	\$ 3,909	\$ 6,091	11.1 yrs	3.86%	\$ 170	6.80%	\$ 2,216	\$ 4,502
Annuity 64	June 30, 2013	Cash	\$ 20,000	\$ 7,456	\$ 12,544	14 yrs	1.93%	\$ 270	5.40%	\$ 6,064	\$ 10,238
Annuity 65	June 30, 2013	Cash	\$ 10,000	\$ 5,618	\$ 4,452	6.4 yrs	4.15%	\$ 201	8.00%	\$ -	\$ 3,573
Subtotal			\$ 526,932	\$ 202,484	\$ 324,519			\$ 8,917		\$ 109,995	\$ 218,641

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

8. Split Interest Agreements (continued)

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Nominal/Discount Rate	Required Quarterly Payment	Annuity Rate	Balance as of Gift Annuity Payments Due June 30, 2019	Annuity Reserve Fund June 30, 2019
Subtotal			\$ 526,932	\$ 202,484	\$ 324,519			\$ 8,917		\$ 109,995	\$ 218,641
Annuity 66	June 30, 2013	Cash	\$ 10,071	\$ 4,413	\$ 5,587	10.5 yrs	3.56%	\$ 160	6.40%	\$ 2,376	\$ 4,404
Annuity 67	June 30, 2013	Cash	\$ 10,000	\$ 4,102	\$ 5,898	12.4 yrs	3.16%	\$ 145	5.80%	\$ 3,039	\$ 4,419
Annuity 70	June 30, 2013	Cash	\$ 10,000	\$ 5,579	\$ 4,421	6.4 yrs	4.76%	\$ 200	8.00%	\$ -	\$ 7,162
Annuity 71	June 30, 2013	Cash	\$ 20,000	\$ 10,613	\$ 9,387	7.3 yrs	4.35%	\$ 380	7.60%	\$ 1,480	\$ 7,599
Annuity 72	June 30, 2013	Cash	\$ 10,000	\$ 1,931	\$ 8,069	25.8 yrs	2.35%	\$ 105	4.30%	\$ 6,558	\$ 5,664
Annuity 73	June 30, 2013	Cash	\$ 10,000	\$ 5,419	\$ 4,581	6.8 yrs	3.19%	\$ 195	7.80%	\$ 385	\$ 3,688
Annuity 74	June 30, 2014	Cash	\$ 20,000	\$ 12,326	\$ 7,674	4.9 yrs	6.30%	\$ 450	9.00%	\$ -	\$ 6,506
Annuity 75	June 30, 2014	Cash	\$ 20,000	\$ 10,212	\$ 9,788	7.8 yrs	3.87%	\$ 370	7.40%	\$ 2,493	\$ 8,279
Annuity 76	June 30, 2014	Cash	\$ 10,000	\$ 2,538	\$ 7,462	24.9 yrs	2.98%	\$ 108	4.30%	\$ 6,160	\$ 5,799
Annuity 77	June 30, 2014	Cash	\$ 200,000	\$ 90,878	\$ 109,122	11.4	4.49%	\$ 3,050	6.10%	\$ 63,851	\$ 92,900
Annuity 78	June 30, 2014	Cash	\$ 5,000	\$ 2,086	\$ 2,914	15.2	4.46%	\$ 69	5.50%	\$ 2,295	\$ 2,615
Annuity 80	June 30, 2014	Cash	\$ 10,000	\$ 4,912	\$ 5,088	9.9	5.05%	\$ 165	6.60%	\$ 2,511	\$ 4,602
Annuity 82	June 30, 2014	Cash	\$ 40,000	\$ 17,920	\$ 22,080	11.4	4.25%	\$ 610	6.10%	\$ 12,862	\$ 17,855
Annuity 83	June 30, 2014	Cash	\$ 10,000	\$ 5,136	\$ 4,864	8.8	5.04%	\$ 175	7.00%	\$ 2,056	\$ 4,048
Annuity 86	June 30, 2015	Cash	\$ 10,000	\$ 4,574	\$ 5,426	11.8	4.37%	\$ 150	6.00%	\$ 3,491	\$ 4,729
Annuity 87	June 30, 2015	Cash	\$ 10,000	\$ 5,911	\$ 4,089	6	6.10%	\$ 205	8.20%	\$ 980	\$ 3,804
Annuity 88	June 30, 2015	Cash	\$ 10,555	\$ 6,394	\$ 4,161	5.6	4.89%	\$ 222	8.40%	\$ 649	\$ 3,897
Annuity 89	June 30, 2015	Cash	\$ 10,000	\$ 5,102	\$ 4,898	11.8	4.95%	\$ 89	7.10%	\$ 4,898	\$ 6,633
Annuity 90	June 30, 2015	Cash	\$ 17,143	\$ 8,717	\$ 8,426	8.8	4.74%	\$ 300	7.00%	\$ 4,349	\$ 6,435
Annuity 91	June 30, 2015	Cash	\$ 10,000	\$ 4,908	\$ 5,092	9.4	5.11%	\$ 170	6.80%	\$ 2,983	\$ 4,619
Annuity 92	June 30, 2015	Cash	\$ 10,000	\$ 4,965	\$ 5,035	9.4	5.30%	\$ 170	6.80%	\$ 2,969	\$ 5,218
Annuity 93	June 30, 2015	Cash	\$ 30,000	\$ 15,083	\$ 14,917	7.5	4.69%	\$ 593	7.90%	\$ 7,106	\$ 11,272
Annuity 94	June 30, 2015	Cash	\$ 25,000	\$ 11,719	\$ 13,281	9.8	3.68%	\$ 413	6.60%	\$ 8,149	\$ 13,026
Annuity 95	June 30, 2015	Cash	\$ 25,000	\$ 11,719	\$ 13,281	9.8	3.83%	\$ 413	6.60%	\$ 8,114	\$ 12,201
Annuity 96	June 30, 2015	Cash	\$ 10,000	\$ 6,693	\$ 3,307	4.3	4.78%	\$ 225	9.00%	\$ -	\$ 3,237
Annuity 97	June 30, 2015	Stock	\$ 10,805	\$ 6,513	\$ 4,292	5.6	5.58%	\$ 227	8.40%	\$ 1,297	\$ 4,317
Annuity 98	June 30, 2015	Cash	\$ 5,000	\$ 2,655	\$ 2,345	7.7	4.43%	\$ 93	7.40%	\$ 867	\$ 1,978
Annuity 99	June 30, 2016	Cash	\$ 100,000	\$ 56,216	\$ 43,784	6.8	4.92%	\$ 1,950	7.80%	\$ 21,634	\$ 36,494
Annuity 100	June 30, 2016	Cash	\$ 10,000	\$ 4,633	\$ 5,367	10.1	3.93%	\$ 163	6.50%	\$ 3,712	\$ 4,206
Annuity 101	June 30, 2017	Cash	\$ 40,000	\$ 18,412	\$ 21,588	9.9	3.93%	\$ 660	6.60%	\$ 16,087	\$ 21,658
Annuity 102	June 30, 2017	Cash	\$ 10,000	\$ 5,112	\$ 4,888	8.3	4.46%	\$ 180	7.20%	\$ 3,354	\$ 5,508
Annuity 103	June 30, 2017	Cash	\$ 100,000	\$ 54,610	\$ 45,390	6.8	3.81%	\$ 1,950	7.80%	\$ 27,136	\$ 47,577
Annuity 104	June 30, 2017	Cash	\$ 10,000	\$ 3,052	\$ 1,948	5.2	6.30%	\$ 109	8.70%	\$ 999	\$ 2,069
Annuity 105	June 30, 2017	Cash	\$ 5,000	\$ 3,108	\$ 1,892	4.9	5.67%	\$ 113	8.70%	\$ 944	\$ 2,135
Annuity 106	June 30, 2017	Cash	\$ 10,000	\$ 2,927	\$ 7,073	19.7	2.86%	\$ 118	4.70%	\$ 6,381	\$ 6,692
Annuity 107	June 30, 2017	Cash	\$ 10,000	\$ 6,543	\$ 3,457	4.6	6.68%	\$ 225	9.00%	\$ 1,866	\$ 4,039
Annuity 108	June 30, 2018	Cash	\$ 10,000	\$ 3,363	\$ 6,637	19.9	3.64%	\$ 118	4.70%	\$ 6,245	\$ 7,266
Annuity 109	June 30, 2018	Stock	\$ 10,329	\$ 6,735	\$ 3,594	4.6	5.73%	\$ 232	9.00%	\$ 2,350	\$ 4,453
Annuity 110	June 30, 2018	Cash	\$ 10,000	\$ 6,295	\$ 3,705	4.9	6.56%	\$ 225	9.00%	\$ 2,615	\$ 4,602
Annuity 111	June 30, 2019	Cash	\$ 10,000	\$ 5,439	\$ 4,561	7.3	6.72%	\$ 203	8.10%	\$ 4,106	\$ 6,285
Annuity 112	June 30, 2019	Cash	\$ 10,000	\$ 7,404	\$ 2,596	3.3	10.86%	\$ 238	9.50%	\$ 2,056	\$ 3,436
Annuity 113	June 30, 2019	Cash	\$ 26,000	\$ 12,700	\$ 13,300	9.9	6.69%	\$ 462	7.10%	\$ 12,657	\$ 17,694
Annuity 114	June 30, 2019	Cash	\$ 10,000	\$ 5,479	\$ 4,521	7.3	7.17%	\$ 203	8.10%	\$ 4,305	\$ 6,304
Annuity 115	June 30, 2019	Cash	\$ 20,000	\$ 9,873	\$ 10,127	9.4	6.51%	\$ 365	7.30%	\$ 9,884	\$ 13,994
Totals			\$ 1,496,835	\$ 687,403	\$ 804,432			\$ 25,883		\$ 388,244	\$ 669,959

**Compassion & Choices
and Compassion & Choices Action Network**

Notes to Combined Financial Statements
Years Ended June 30, 2019 and 2018
(See Independent Auditors' Report)

9. Net Assets with Donor Restrictions

Net assets with donor restrictions as of June 30, 2019 and 2018 reflect donations restricted by donors and consist of the following:

	2019	2018
Unconditional promises to give that are due in more than one year:		
- Time restriction only	\$ 70,000	\$ 110,000
- Time and purpose restriction: Truth in Treatment Initiative	-	250,000
Total due in more than one year	70,000	360,000
Stupski Bay Area Grant - Truth in Treatment Campaign	-	188,492
	\$ 70,000	\$ 548,492

10. Contingencies

From time to time, the Organizations are a party to various disputes, claims and legal actions which are incidental to its mission. Provisions for costs and losses relating to these matters are made as management deems them appropriate. As of June 30, 2019, management has determined that there are no matters for which any provision is required.

11. Reclassification

Certain reclassifications have been made to the 2018 amounts to conform with the 2019 presentation.

12. Subsequent Events

Subsequent events have been evaluated by management as of the date of these combined financial statements. This date represents the date the combined financial statements were available to be issued.

Accompanying Supplemental Information
(See Independent Auditors' Report on Supplemental Information)

Board of Directors
Compassion & Choices,
and Compassion & Choices Action Network
Denver, Colorado

Independent Auditors' Report on Supplemental Information

We have audited the combined financial statements of Compassion & Choices and Compassion & Choices Action Network as of and for the years ended June 30, 2019 and 2018 and have issued our report thereon dated October 22, 2019, which contained an unqualified opinion on those combined financial statements. Our audits were performed for the purpose of forming an opinion on the combined financial statements as a whole. The following statements are presented for the purpose of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Stratagem PC
Certified Public Accountants

Lakewood, Colorado

October 22, 2019

**Compassion & Choices
and Compassion & Choices Action Network**

Combining Statement of Financial Position
June 30, 2019

(See Independent Auditors' Report on Supplemental Information)

	Assets	Compassion & Choices Action Network	Combined
	<u>Compassion & Choices</u>	<u>Network</u>	<u>Combined</u>
Current assets:			
Cash and cash equivalents	\$ 524,357	\$ 414,182	\$ 938,539
Unconditional promises to give, net of allowance	361,000	-	361,000
Investments			
Cash and money market funds	4,516,235	396,837	4,913,072
Marketable securities	5,246,248	5,458,079	10,704,327
Prepaid expenses and other	197,386	-	197,386
Beneficial interest in charitable remainder trusts	76,072	-	76,072
Other current assets	735	-	735
	<u>10,922,033</u>	<u>6,269,098</u>	<u>17,191,131</u>
Total current assets			
Property, equipment and improvements:			
Furniture, fixtures and equipment	356,540	-	356,540
Leasehold improvements	11,695	-	11,695
	<u>368,235</u>	<u>-</u>	<u>368,235</u>
Accumulated depreciation and amortization	350,073	-	350,073
	<u>18,162</u>	<u>-</u>	<u>18,162</u>
Total property, equipment and improvements			
Other assets:			
Unconditional promises to give, net of current portion	70,000	-	70,000
Intangible assets	10,764	-	10,764
Deposits	20,039	-	20,039
Due (to) from related entity	(126,417)	126,417	-
	<u>(25,614)</u>	<u>126,417</u>	<u>100,803</u>
Total other assets			
Total assets	<u>\$ 10,914,581</u>	<u>\$ 6,395,515</u>	<u>\$ 17,310,096</u>

**Compassion & Choices
and Compassion & Choices Action Network**

Combining Statement of Financial Position
June 30, 2019

(See Independent Auditors' Report on Supplemental Information)

	Liabilities and Net Assets		
	Compassion & Choices	Compassion & Choices Action Network	Combined
Current liabilities:			
Accounts payable	\$ 258,696	\$ 214	\$ 258,910
Accrued expenses	622,932	-	622,932
Total current liabilities	881,628	214	881,842
Long-term liabilities:			
Gift annuity payments due	388,244	-	388,244
Total liabilities	1,269,872	214	1,270,086
Net assets:			
Without donor restrictions:			
Operating	9,556,547	6,395,301	15,951,848
Net investment in property, equipment and improvements	18,162	-	18,162
Total without donor restrictions	9,574,709	6,395,301	15,970,010
With donor restrictions	70,000	-	70,000
Total net assets	9,644,709	6,395,301	16,040,010
Total liabilities and net assets	\$ 10,914,581	\$ 6,395,515	\$ 17,310,096

**Compassion & Choices
and Compassion & Choices Action Network**

Combining Statement of Activities
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	<u>Compassion & Choices</u>	<u>Compassion & Choices Action Network</u>	<u>Combined</u>
Revenue and other support:			
Contributions	\$ 13,851,583	\$ 28,650	\$ 13,880,233
Membership fees	-	77,869	77,869
Foundation revenue	366,000	-	366,000
Investment income, net of expenses	166,476	107,704	274,180
Realized and unrealized gain on investments	185,441	152,807	338,248
Loss on sale of asset	(24,565)	(2,177)	(26,742)
Other Income	521,855	1,580	523,435
	<u>15,066,790</u>	<u>366,433</u>	<u>15,433,223</u>
Total revenue and other support			
Expenses:			
Programs	12,148,504	49,166	12,197,670
General and administrative	1,610,940	25,466	1,636,406
Fundraising	1,203,940	1,000	1,204,940
	<u>14,963,384</u>	<u>75,632</u>	<u>15,039,016</u>
Total expenses			
Increase in net assets	103,406	290,801	394,207
Net assets, beginning	<u>9,541,303</u>	<u>6,104,500</u>	<u>15,645,803</u>
Net assets, ending	<u>\$ 9,644,709</u>	<u>\$ 6,395,301</u>	<u>\$ 16,040,010</u>

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices
Combining Statement of Revenue and Functional Expenses
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	Total for Compassion & Choices	Total for Compassion & Choices Action Network	Combined Total
Revenue and other support:			
Contributions	\$ 13,851,583	\$ 28,650	\$ 13,880,233
Membership fees	-	77,869	77,869
Foundation revenue	366,000	-	366,000
Investment income, net of expenses	166,476	107,704	274,180
Realized and unrealized gain on investments	185,441	152,807	338,248
Loss on sale of asset	(24,565)	(2,177)	(26,742)
Other income	521,855	1,580	523,435
	<u>15,066,790</u>	<u>366,433</u>	<u>15,433,223</u>
Total revenue and other support			
Expenses:			
Advertising	283,891	-	283,891
Bank and merchant fees	38,790	1,757	40,547
Conference/booth fees	145,383	-	145,383
Depreciation and amortization	7,538	76	7,614
Development costs	1,196,084	9,607	1,205,691
Donations	11,535	-	11,535
Facilities	159,252	1,033	160,285
Graphics	44,228	-	44,228
Insurance	107,024	165	107,189
Interest and taxes	2,538	287	2,825
Magazine	76,971	-	76,971
Meetings	70,810	-	70,810
Memberships - organizations	13,688	8,129	21,817
Operational expenses	262,133	323	262,456
Outside services	3,324,690	3,869	3,328,559
Payroll expense	6,454,315	29,796	6,484,111
Printing	129,563	-	129,563
Publications and subscriptions	94,070	9	94,079
Registration fees	19,412	12,350	31,762
Sponsorships	19,281	-	19,281
Staff costs - development dept.	1,250,896	-	1,250,896
Staff development	10,951	-	10,951
Technology/data management	627,991	5,711	633,702
Travel and entertainment	612,350	2,520	614,870
	<u>14,963,384</u>	<u>75,632</u>	<u>15,039,016</u>
Total expenses			
Increase in net assets	<u>\$ 103,406</u>	<u>\$ 290,800</u>	<u>\$ 394,207</u>

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices
Statement of Revenue and Functional Expenses
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	<u>Direct Lobbying</u>	<u>Grassroots Lobbying</u>	<u>Legal & Litigation</u>	<u>Public Education</u>
Revenue and other support:				
Contributions	\$ -	\$ -	\$ 1,424,246	\$ -
Foundation revenue	-	-	-	-
Investment income, net of expenses	-	-	-	566
Realized and unrealized gain on investments	-	-	-	-
Loss on sale of asset	-	-	(1,633)	(9,478)
Other income	-	-	-	40
	<hr/>	<hr/>	<hr/>	<hr/>
Total revenue and other support	-	-	1,422,613	(8,872)
Expenses:				
Advertising	33,224	301	500	123,249
Bank and merchant fees	-	-	-	38,790
Conference/booth fees	1,515	329	2,070	-
Depreciation and amortization	-	-	501	2,909
Development costs	-	-	-	695,367
Donations	-	-	1,895	200
Facilities	-	-	29,809	46,089
Graphics	700	-	42	28,040
Insurance	-	-	7,558	31,312
Interest and taxes	-	-	17	133
Magazine	-	-	-	76,943
Meetings	-	-	1,235	13,866
Memberships - organizations	-	-	2,586	5,601
Operational expenses	3,181	4,514	13,496	83,760
Outside services	325,911	19,325	1,454,486	307,128
Payroll expense	90,408	99,625	412,172	1,848,737
Printing	2,196	985	-	109,205
Publications and subscriptions	-	-	51,653	31,780
Registration fees	-	-	-	14,657
Sponsorships	-	-	10,000	-
Staff costs - development dept.	-	-	-	625,448
Staff development	-	-	1,145	786
Technology/data management	-	-	29,700	352,910
Travel and entertainment	41,488	24,591	50,598	133,224
	<hr/>	<hr/>	<hr/>	<hr/>
Total expenses	498,623	149,670	2,069,463	4,570,134
Increase (decrease) in net assets	<u>\$ (498,623)</u>	<u>\$ (149,670)</u>	<u>\$ (646,850)</u>	<u>\$ (4,579,006)</u>

(continued)

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices
Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	<u>Advocacy</u>	<u>Integrated Programs</u>	<u>Total Programs</u>
Revenue and other support:			
Contributions	\$ 1,000	\$ 990	\$ 1,426,236
Foundation revenue	-	-	-
Investment income, net of expenses	-	-	566
Realized and unrealized gain on investments	-	-	-
Loss on sale of asset	(6,577)	(3,097)	(20,785)
Other income	34,413	-	34,453
	<u>28,836</u>	<u>(2,107)</u>	<u>1,440,470</u>
Total revenue and other support			
Expenses:			
Advertising	104,760	19,990	282,024
Bank and merchant fees	-	-	38,790
Conference/booth fees	36,640	101,131	141,685
Depreciation and amortization	2,018	950	6,378
Development costs	90	-	695,457
Donations	200	9,200	11,495
Facilities	26,991	20,923	123,812
Graphics	6,137	9,159	44,078
Insurance	21,728	33,940	94,538
Interest and taxes	1,765	563	2,478
Magazine	28	-	76,971
Meetings	8,763	7,348	31,212
Memberships - organizations	1,399	3,763	13,349
Operational expenses	102,933	27,546	235,430
Outside services	858,296	234,899	3,200,045
Payroll expense	1,981,768	773,129	5,205,839
Printing	11,927	2,232	126,545
Publications and subscriptions	2,706	2,104	88,243
Registration fees	4,113	550	19,320
Sponsorships	2,531	6,750	19,281
Staff costs - development dept.	-	-	625,448
Staff development	675	4,408	7,014
Technology/data management	121,928	55,343	559,881
Travel and entertainment	142,290	107,000	499,191
	<u>3,439,686</u>	<u>1,420,928</u>	<u>12,148,504</u>
Total expenses			
Increase (decrease) in net assets	<u>\$ (3,410,850)</u>	<u>\$ (1,423,035)</u>	<u>\$ (10,708,034)</u>

(continued)

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices
Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	Total Programs	General and administrative	Fundraising	Total for Compassion & Choices
Revenue and other support:				
Contributions	\$ 1,426,236	\$ 6,600	\$ 12,418,747	\$ 13,851,583
Foundation revenue	-	-	366,000	366,000
Investment income, net of expenses	566	165,910	-	166,476
Realized and unrealized gain on investments	-	185,441	-	185,441
Loss on sale of asset	(20,785)	(3,780)	-	(24,565)
Other income	34,453	15,981	471,421	521,855
	<u>1,440,470</u>	<u>370,152</u>	<u>13,256,168</u>	<u>15,066,790</u>
Total revenue and other support				
Expenses:				
Advertising	282,024	1,867	-	283,891
Bank and merchant fees	38,790	-	-	38,790
Conference/booth fees	141,685	3,698	-	145,383
Depreciation and amortization	6,378	1,160	-	7,538
Development costs	695,457	38	500,589	1,196,084
Donations	11,495	40	-	11,535
Facilities	123,812	15,483	19,957	159,252
Graphics	44,078	150	-	44,228
Insurance	94,538	12,486	-	107,024
Interest and taxes	2,478	60	-	2,538
Magazine	76,971	-	-	76,971
Meetings	31,212	39,598	-	70,810
Memberships - organizations	13,349	339	-	13,688
Operational expenses	235,430	26,703	-	262,133
Outside services	3,200,045	124,645	-	3,324,690
Payroll expense	5,205,839	1,248,476	-	6,454,315
Printing	126,545	3,018	-	129,563
Publications and subscriptions	88,243	5,827	-	94,070
Registration fees	19,320	92	-	19,412
Sponsorships	19,281	-	-	19,281
Staff costs - development dept.	625,448	-	625,448	1,250,896
Staff development	7,014	3,937	-	10,951
Technology/data management	559,881	68,110	-	627,991
Travel and entertainment	499,191	55,213	57,946	612,350
	<u>12,148,504</u>	<u>1,610,940</u>	<u>1,203,940</u>	<u>14,963,384</u>
Total expenses				
Increase (decrease) in net assets	<u>\$ (10,708,034)</u>	<u>\$ (1,240,788)</u>	<u>\$ 12,052,228</u>	<u>\$ 103,406</u>

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices Action Network
Statement of Revenue and Functional Expenses
Year Ended June 30, 2019

(See Independent Auditors' Report on Supplemental Information)

	<u>Direct Lobbying</u>	<u>Legal Defense Fund</u>	<u>Integrated Programs</u>	<u>Public Education</u>	<u>Total Programs</u>
Revenue and other support:					
Contributions	\$ -	\$ -	\$ -	\$ 28,650	\$ 28,650
Membership fees	-	-	-	-	-
Investment income, net of expenses	-	-	-	-	-
Realized and unrealized gain on investments	-	-	-	-	-
Loss on sale of asset	-	-	(29)	-	(29)
Other income	-	-	-	1,580	1,580
	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,580</u>	<u>1,580</u>
Total revenue and other support	<u>-</u>	<u>-</u>	<u>(29)</u>	<u>30,230</u>	<u>30,201</u>
Expenses:					
Advertising	-	-	-	-	-
Bank and merchant fees	-	-	-	1,757	1,757
Conference/booth fees	-	-	-	-	-
Depreciation and amortization	-	-	9	-	9
Development costs	-	-	-	8,607	8,607
Donations	-	-	-	-	-
Facilities	-	-	-	574	574
Graphics	-	-	-	-	-
Insurance	-	-	94	-	94
Interest and taxes	-	-	-	-	-
Magazine	-	-	-	-	-
Meetings	-	-	-	-	-
Memberships - organizations	-	-	3	8,124	8,127
Operational expenses	-	-	185	-	185
Outside services	-	-	256	1,569	1,825
Payroll expense	5,374	-	851	1,983	8,208
Printing	-	-	-	-	-
Publications and subscriptions	-	-	5	-	5
Registration fees	-	-	-	12,300	12,300
Sponsorships	-	-	-	-	-
Staff costs - development dept.	-	-	-	-	-
Staff development	-	-	-	-	-
Technology/data management	-	-	510	4,478	4,988
Travel and entertainment	-	-	2,487	-	2,487
	<u>5,374</u>	<u>-</u>	<u>4,400</u>	<u>39,392</u>	<u>49,166</u>
Total expenses	<u>5,374</u>	<u>-</u>	<u>4,400</u>	<u>39,392</u>	<u>49,166</u>
Increase (decrease) in net assets	<u>\$ (5,374)</u>	<u>\$ -</u>	<u>\$ (4,429)</u>	<u>\$ (9,162)</u>	<u>\$ (18,965)</u>

(continued)

**Compassion & Choices
and Compassion & Choices Action Network**

Compassion & Choices Action Network
Statement of Revenue and Functional Expenses (continued)
Year Ended June 30, 2019
(See Independent Auditors' Report on Supplemental Information)

	<u>Total Programs</u>	<u>General and Administrative</u>	<u>Fundraising</u>	<u>Total for Compassion & Choices Action Network</u>
Revenue and other support:				
Contributions	\$ 28,650	\$ -	\$ -	\$ 28,650
Membership fees	-	-	77,869	77,869
Investment income, net of expenses	-	107,704	-	107,704
Realized and unrealized gain on investments	-	152,807	-	152,807
Loss on sale of asset	(29)	(2,148)	-	(2,177)
Other income	1,580	-	-	1,580
	<u>30,201</u>	<u>258,363</u>	<u>77,869</u>	<u>366,433</u>
Total revenue and other support				
Expenses:				
Advertising	-	-	-	-
Bank and merchant fees	1,757	-	-	1,757
Conference/booth fees	-	-	-	-
Depreciation and amortization	9	67	-	76
Development costs	8,607	-	1,000	9,607
Donations	-	-	-	-
Facilities	574	459	-	1,033
Graphics	-	-	-	-
Insurance	94	71	-	165
Interest and taxes	-	287	-	287
Magazine	-	-	-	-
Meetings	-	-	-	-
Memberships - organizations	8,127	2	-	8,129
Operational expenses	185	138	-	323
Outside services	1,825	2,044	-	3,869
Payroll expense	8,208	21,588	-	29,796
Printing	-	-	-	-
Publications and subscriptions	5	4	-	9
Registration fees	12,300	50	-	12,350
Sponsorships	-	-	-	-
Staff costs - development dept.	-	-	-	-
Staff development	-	-	-	-
Technology/data management	4,988	723	-	5,711
Travel and entertainment	2,487	33	-	2,520
	<u>49,166</u>	<u>25,466</u>	<u>1,000</u>	<u>75,632</u>
Total expenses	<u>49,166</u>	<u>25,466</u>	<u>1,000</u>	<u>75,632</u>
Increase (decrease) in net assets	<u>\$ (18,965)</u>	<u>\$ 232,897</u>	<u>\$ 76,869</u>	<u>\$ 290,801</u>